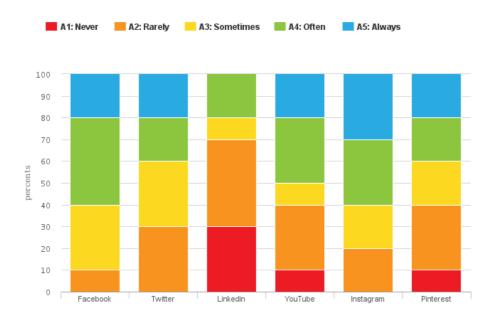
# leendii user research

buzzmybrand · social media managers survey

# Q1: Which socials do you use for your marketing activities?

(question type: sliders)



### **Facebook**

Never (0.0%) • Rarely (10.0%) • Sometimes (30.0%) • Often (40.0%) • Always (20.0%)

### **Twitter**

Never (0.0%) • Rarely (30.0%) • Sometimes (30.0%) • Often (20.0%) • Always (20.0%)

### LinkedIn

Never (30.0%) • Rarely (40.0%) • Sometimes (10.0%) • Often (20.0%) • Always (0.0%)

# YouTube

Never (10.0%) • Rarely (30.0%) • Sometimes (10.0%) • Often (30.0%) • Always (20.0%)

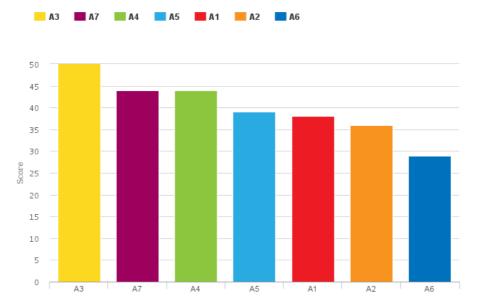
### Instagram

Never (0.0%) • Rarely (20.0%) • Sometimes (20.0%) • Often (30.0%) • Always (30.0%)

## **Pinterest**

Never (10.0%) • Rarely (30.0%) • Sometimes (20.0%) • Often (20.0%) • Always (20.0%)

# Q2: Which problems do you encounter in your marketing activities? (rank in order, the most important on top) (question type: reorder)



A3: Increase engagement (50)

A7: Create fresh content (44)

A4: Create quality content (44)

A5: Identify influencers (39)

A1: Increase the number of followers (38)

A2: Obtain leads and customers data (36)

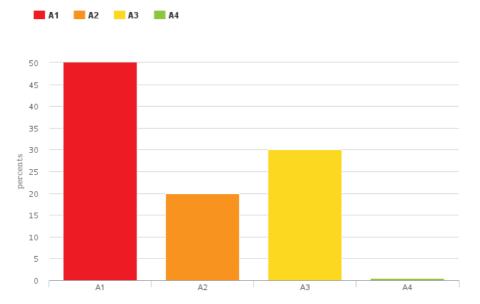
A6: Increase reach of posts (29)

# Q3: Do you utilize services, software or platforms that help you with your marketing activities? Which ones? (question type: open ended)

See Appendix OE1

# Q4: Have you launched any social contests in the past 12 months?

(question type: radio buttons. with skip logic [SL])



A1: None (50.0%). [SL]  $\rightarrow$  continue to Q5 (branch A)

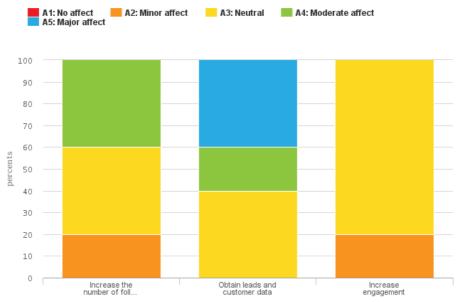
A2: Yes, between 1 and 5 (20.0%). [SL]  $\rightarrow$  continue to Q7 (branch B)

A3: Yes, between 6 and 10 (30.0%). [SL]  $\rightarrow$  continue to Q7 (branch B)

A4: Yes, more than 10 (0.0%). [SL]  $\rightarrow$  continue to Q7 (branch B)

# Q5 (branch A): What impact do you think a social contest can have to:

(question type: sliders)



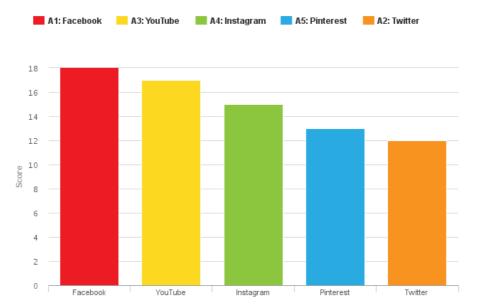
# Increase the number of followers

No affect (0.0%) • Minor affect (20.0%) • Neutral (40.0%) • Moderate affect (40.0%) • Major affect (0.0%) • **Obtain leads and customer data** 

No affect (0.0%) • Minor affect (0.0%) • Neutral (40.0%) • Moderate affect (20.0%) • Major affect (40.0%) Increase engagement

No affect (0.0%) • Minor affect (20.0%) • Neutral (80.0%) • Moderate affect (0.0%) • Major affect (0.0%)

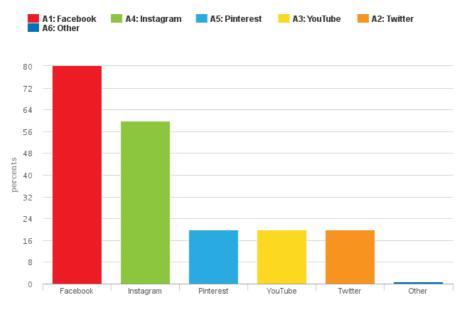
# Q6 (branch A): Which socials would you utilize to launch a contest? (rank in order, the most likely on top) (question type: reorder)



A1: Facebook (18) A3: YouTube (17) A4: Instagram (15) A5: Pinterest (13) A2: Twitter (12)

# Q7 (branch B): Which socials have you utilized to launch the contests?

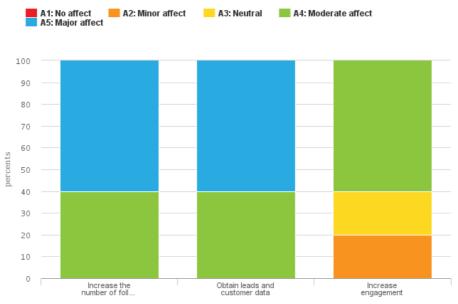
(question type: checkboxes)



A1: Facebook (80.0%) A4: Instagram (60.0%) A5: Pinterest (20.0%) A3: YouTube (20.0%) A2: Twitter (20.0%) A6: Other (0.0%)

# Q8 (branch B): What impact had the social contests to:

(question type: sliders)



### Increase the number of followers

No affect (0.0%) • Minor affect (0.0%) • Neutral (0.0%) • Moderate affect (40.0%) • Major affect (60.0%) • **Obtain leads and customer data** 

No affect (0.0%) • Minor affect (0.0%) • Neutral (0.0%) • Moderate affect (40.0%) • Major affect (60.0%) Increase engagement

No affect (0.0%) • Minor affect (20.0%) • Neutral (20.0%) • Moderate affect (60.0%) • Major affect (0.0%)

# Q9 (branch B): Which difficulties have you encountered in the social contests' preparation, management, and results evaluation?

(question type: open ended)

See Appendix OE2

# question types

· radio buttons: single choice question

· checkboxes: multiple choice question

combobox: single choice question (drop-down menu)

· open ended: open ended question

· sliders: rating of items on the same scale

reorder: items comparison by rank order

# about this survey

skip logic: yes, 2 branches. total number of questions:

branch A: 6 questions (1 open ended)

branch B: 7 questions (2 open ended)